

2019 DoDIIS WORLDWIDE CONFERENCE PROFILE:

2018 ATTENDEE COMPOSITION

DoD/Federal	44%
DoD Civilian (DIA/NGA/NSA etc.)	54%
Air Force	26%
Army	8%
Navy	7%
Coast Guard	3%
Marine Corps	2%
Industry	54%
Academia/Foreign Nationals	2%

OVER 2,000
PEOPLE ARE
EXPECTED TO
ATTEND THE
2019
CONFERENCE

STAND OUT IN THE CROWD, AND DELIVER **FANTASTIC ROI FOR** YOUR COMPANY

61%

sponsorship 20% First time exhibitors

44%

44% of FIRST TIME exhibitors also did a sponsorship to increase their branding and networking opportunities

made up 20% of the companies at DoDIIS

61% of exhibitors

compliment their booth with a

50 +

50+ Product/Service categories are represented



PARTICIPATING GOVERNMENT **ORGANIZATIONS**



Attendees come from 3 countries and 42 different states



Over 400 different government organizations are represented!



41% of conference registrants opt in to share their contact information on a list for event sponsors



63% of the Attendees spent 2 or more hours of their conference experience inside the exhibit hall.



86% of the Attendees said that they spent time networking with the exhibitors during the conference.

DoDIIS gathers a diverse group of attendees from the Intelligence, Civilian, and DoD Communities, and draws government personnel from organizations across the country and abroad. In addition to all of the personnel who come from each of these agencies, industry partners make up many of the attendees present as well. Below is a sampling of organizations that will be represented at the conference based on past attendee participation.

- 1 ACOS
- 101st Airborne Division
- 119th Wing
- 12th Air Force
- 24th AF Cyber (AFCYBER)
- 25th AF
- 352nd CACOM
- · 363rd ISR Wing
- · 412th Test Wing
- 480 Intelligence, Surveillance and Reconnaissance Wing
- 513th MI Brigade
- 548th Intelligence, Surveillance and Reconnaissance Wing
- 55th Wing
- 5th Combat **Communications Group**
- 625 ACOMS
- 694th Intelligence, Surveillance and Reconnaissance Group
- · 7th Signal Brigade
- AF JWICS
- Air Combat Command (ACC)
- Air Education Training Command (AETC)
- · Air Force Cryptologic and Cyber Systems Division (CCSD)

- Air Force Distributed Common Ground System (DCGS)
- Air Force Global Strike Command (AFGSC)
- Air Force Life Cycle Management Center (AFLCMC)
- Air Force Material Command (AFMC)
- Air Force Networking Integration Center (AFNIC)
- Air Force Operational Test & Evaluation Center (AFOTEC)
- · Air Force Research Laboratory (AFRL)
- · Air Force Reserve Command (AFRC)
- Air Force Space Command (AFSPC)
- Air Force Special Operations Command (AFSOC)
- Air Force Technical Applications Center (AFTAC)
- · Air Mobility Command
- · Air National Guard
- Argonne National Laboratory (ANL)
- Army Corps of Engineers
- Army G-2
- Army Geospatial Center

PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)

- Army Knowledge Management Proponent (AKMP) Office
- · Army National Guard
- · Army North
- · Army South
- · Australian Defense Organization
- Canadian Armed Forces and Department of Defence
- Centers for Disease Control (CDC)
- Central Intelligence Agency (CIA)
- Command, Control, Communications and Computers(C4) and Information Infrastructure Capabilities (IIC) (C4&IIC)
- · Counter Explosive Hazards Center (CEHC)
- Defense Advanced Research Projects Agency (DARPA)
- Defense Contract Management Agency (DCMA)
- Defense Information Systems Agency (DISA)
- Defense Intelligence Agency (DIA)
- Defense Security Service (DSS)
- Defense Threat Reduction Agency (DTRA)
- Department of Defense (DOD) Special Access Program (SAP)
- Department of Homeland Security (DHS)
- Department of Justice (DOJ)
- · Department of State
- · Department of Treasury
- DoD CIO
- Drug Enforcement Administration (DEA)
- Federal Aviation Administration (FAA)
- Federal Bureau of Investigation (FBI)
- Federal Emergency Management Agency (FEMA)
- · Ground Intelligence Support Activity (GISA)
- Hopper Information Service Center
- IC CIO
- Information Support Server Environment (ISSE)



- JIOC
- Joint Deployable Intelligence Support System (JDISS)
- Joint Interoperability Test Command (JITC)
- Joint Personnel Recovery Agency (JPRA)
- Joint Warfare Analysis Center (JWAC)
- Los Alamos National Laboratory
- MARFORCOM
- MARFORCYBER
- Marine Corps Intelligence Activity (MCIA)
- MITRE
- NASA
- National Air and Space Intelligence Center (NAISC)
- National Center for Medical Intelligence (NCMI)
- National Counterterrorism Center (NCTC)
- National Geospatial Intelligence Agency (NGA)
- National Ground Intelligence Center (NGIC)
- National Intelligence University
- National Media Exploitation Center (NMEC)
- National Reconnaissance Office (NRO)



PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)

- National Security Agency (NSA)
- · Naval Air Systems Command (NAVAIR)
- Naval Criminal Investigative Service (NCIS)
- Naval Cyber Defense Operation Command (NCDOC)
- Naval Oceanographic Office (NAVOCEANO)
- Naval Postgraduate School
- Network Enterprise Center (NEC)
- North American Aerospace Defense Command (NORAD)
- Office of Naval Intelligence (ONI)
- Office of the Chief Information Officer (OCIO)
- Office of the Chief of Naval Operations (OPNAV)
- Office of the Director of National Intelligence (ODNI)
- Office of the Under Secretary for Defense Intelligence (OUSDI)
- · Pacific Air Forces (PACAF)

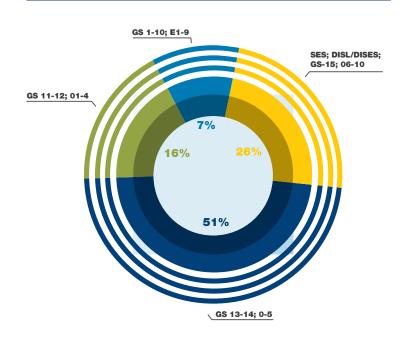
- Research Development Engineering Command (RDECOM)
- Sandia National Laboratories
- Space and Naval Warfare Systems Center Atlantic (SPAWAR)
- Space and Naval Warfare Systems Center Pacific (SPAWAR)
- U.S. Air Force Warfare Center (USAFWC)
- U.S. Air Forces in Europe Air Forces Africa (USAFE/AFAFRICA)
- U.S. Army Europe (USAREUR)
- U.S. Army Forces Command (FORSCOM)
- U.S. Army Space and Missile Defense Command (SMDC)
- U.S. Central Command (USCENTCOM)
- U.S. Coast Guard Intelligence
- U.S. Cyber Command (USCYBERCOM)
- U.S. Northern Command (USNORTHCOM)
- U.S. Southern Command (USSOUTHCOM)
- U.S. Special Operations Command (USSOCOM)
- U.S. Strategic Command (USSTRATCOM)
- U.S. Transportation Command (USTRANSCOM)
- United Kingdom Ministry of Defence
- United States Pacific Command (USPACOM)
- US BICES Program Office
- U.S. Africa Command (USAFRICOM)
- U.S. Army Intelligence Center of Excellence (USAICoE)
- U.S. European Command (USEUCOM)
- White House Communications Agency



MORE THAN HALF OF THE **GOVERNMENT ATTENDEES** ARE IN **DECISION MAKING**/ **LEADERSHIP POSITIONS**

(FLAG OFFICERS, SES, 05/06, GS14/15)

2018 ATTENDEES



ATTENDEE DEMOGRAPHICS

Attendees of the conference come from a range of different backgrounds and professions. See below for a sample of many of the professional titles of the conference registrants.

- Analyst
- · Branch Chief
- · Business Relationship Manager
- Chief
- · Chief Data Officer
- Chief Information Officer (CIO)
- Chief Information Security Officer (CISO)
- · Chief of Staff
- · Commanding Officer
- Computer Engineer
- · Computer Scientist
- Contracting Officer
- Chief Technology Officer (CTO)
- Cyber Security Specialist
- Cyber Operator
- · Data Scientist
- · Department Head
- Deputy Director
- Director
- · Division Chief
- · Division Head
- · Electronics Engineer
- Engineer
- Enterprise Architect
- Manager/Officer

- Information Security Specialist
- Information Systems Security Manager/Officer (ISSM/ISSO)
- Information Technology Manager
- Innovation Officer
- Intelligence Analyst
- Intelligence Operations Specialist
- Network Administrator
- Network Analyst
- · Network Engineer
- · Operations Director
- **Outreach Coordinator**
- Program Manager
- Project Manager
- Requirements Manager
- Scientist
- **Section Chief**
- Security Controls Assessor
- · Security Engineer
- Senior Intel Officer
- Senior Systems Administrator
- · Senior Technical Advisor
- Senior Systems Engineer
- Technical Director
- · Unit Chief

PAST EXHIBITORS

22nd Century Technologies, Inc.

A10 Networks

Absolute Business Solutions Corp. (ABSc)

Accellion, Inc.
Accenture
AccessData
ActioNet, Inc.

Adamo Construction

Adobe Adorama

Advanced Design Corp.
Advanced Programs, Inc. (API)

Advatech Pacific, Inc.

AECOM

AEEC (American Consultants)

Aerstone Labs

AFRI

Agile Empowerment Technologies

AgileCraft

Air University Press (Air Force Research Institute)

Alamo City Engineering Services

Alfresco Software
Allied Telesis Inc
Amazon Web Services
AMERICAN SYSTEMS
ANACAPA Micro Products

Anomali APCON, Inc. Apigee

Appian Corporation

Apple

Applied Network Solutions

Apriva ISS
Arbor Networks
Arista Networks
Armag Corporation

Arnouse Digital Devices Corp

Aruba Networks, a Hewlett Packard Enterprise

Aspera, an IBM Company
Assured Information Security

AT&T

Atlantic Media/Defense One

Atlantis Computing

Atlassian Attivo Networks August Schell Authentic8

Avaya Government Solutions

Avere Systems
Axiologic Solutions

Axway Ayon Cyber Security Babel Street BAE Systems, Inc. Ball Aerospace

Basis Technology Becrypt Limited

Berico Technologies, LLC BeyondTrust Federal Big Switch Networks Blue Canopy Group, LLC

Blue Coat Systems
Blue Prism
BlueCat

BMC Software Bomgar

Booz Allen Hamilton Boundless Spatial Box, Inc.

Bricata

Brocade Communications Systems, Inc.

Bromium, Inc.
C3 IoT
C4ISR Journal
CA Technologies
CACI International, Inc.
Cambridge Intelligence, Ltd

Capitol Technology University Carahsoft CDW-G, LLC Centrify Corporation

Chef IO

CIS Secure Computing, Inc.

Cisco Systems ClearShark

Cloudera Government Solutions, Inc.

Cloudian

Code42 Software, Inc.
Cognitive SaaS for the IC

Cohesity
CollabNet
CommScope, Inc.
Commvault
Computable Insights
Confluent, Inc.

Corning Optical Communications

Corporate Office Properties Trust (COPT)

cPacket Networks, Inc.

Cray, Inc.

Crestron Electronics, Inc.
Criterion Systems
Cross Match Technologies

CrowdStrike

CRU Acquisition Group, LLC
Crunchy Data Solutions
Crystal Group Inc.
CSRA, LLC
CTG, Inc. (CTGi)
Cubic Cyber Solutions

Cutting Edge CA CyberArk

CyberCore Technologies
Cylance

Cyxtera

Dell EMC

Engility Corporation

Data Security, Inc. Freedom Consulting Group
Dataminr Fulcrum IT Services
DataRobot General Dynamics
DataWalk Geofeedia
Datawatch Germane Systems
Datrium Gigabiter

FireMon

ForeScout

Frame

Forcepoint LLC

Fortinet Federal

Glasswall Government Solutions

Decipher Technology Studios Gigamon
Defense Intelligence Agency GitLab

Deloitte LLP Global Knowledge

Delphix Globalscape
Dexter Edward LLC Good Technology

Diffeo Google
Digital Guardian GovChat

Digital Reasoning Systems Graphite Software Corporation

DigitalGlobe (Geoeye) Graybar

DLT Solutions GreenTec-USA

Dun & Bradstreet GSA FEDSIM

Eagle Ray, Inc. GuidePoint Security

Eagle Technology Group Gurucul Eclipse HARMAN

EDT, LLC (Dead on Demand)

Elasticsearch Inc.

Hewlett Packard Enterprise

EMC Corporation

Hexagon Metrology, Inc.

Emcon Emanation Control Ltd. HGST

Emerson Network Power Hitachi Data Systems Federal

Hootsuite

En-Net Services Hortonworks
EnterpriseDB HP
Entrinsik HumanGeo
Envistacom Hypori
Epiq Solutions HyTrust
Equinix Government Solutions IAA

Esri IBM Eutelsat America Corp IBM

Eutelsat America Corp IBM Cloud Object Storage
EvertzAV, a division of Evertz IBM, an ESVA Business Partner
Evident.io IEEE Xplore Digital Library

E-volve Technology Systems immixGroup
Exabeam IMSM, Inc.
ExaGrid Infoblox Federal

Extenua, Inc. Informatica Federal Operations

Extron Electronics Inpixon

F5 Networks, Inc. Intellectual Point

FCN Technology Solutions, Inc. Intelligent Decisions, Inc.

Federated IT Intelligent Software Solutions

FEDITC, LLC IntelliPeak Solutions, Inc.

Feith Systems Intelsat General Corporation

Fidelis Cybersecurity Invictus
Finch Computing IPSecure, Inc.
FireEye iSenpai

"THE TECHNOLOGY THAT YOU PROVIDE WILL BE THE LETHALITY THAT WE **NEED ON THE FUTURE BATTLEFIELD**"

LTG ROBERT ASHLEY. DIRECTOR OF THE DEFENSE INTELLIGENCE AGENCY

ISSTSPi

IT Veterans, LLC

Jive Software

JDISS K2

Kapow Software

KeyW

Kforce Government Solutions

Koto **KPMG**

1-3

LANDESK

Leidos LexisNexis

Lexmark International

LizardTech **Lockheed Martin** LogRhythm

Lookout

Lynx Software Technologies

Magnet Forensics

ManTech International Corporation

Mantis Security MapLarge

MarkLogic Corporation

McAfee

MDA Information Systems LLC

MEGA International

MemSQL

Mercom Corporation

Micro Focus

Micron Technology, Inc.

Microsoft

Modus Operandi, Inc.

MongoDB

Motorola Solutions Mulesoft

Mythics, Inc. Napatech, Inc. NASA SEWP

National Geospatial-Intelligence Agency (NGA)

National Security Agency (NSA)

NCS Technologies, Inc.

Neo4j, Inc.

NetApp

NetBrain Technologies, Inc.

Netlocity VA, Inc. **NETSCOUT Systems**

New River Systems Corporation

Newbrook Solutions NIH NITAAC

NIKSUN

Northrop Grumman Nuix USG Inc. Nutanix, Inc. **NuWave Solutions**

Nuxeo

Occam Solutions, Inc.

Office of Naval Intelligence (ONI)

Omnibond Systems, LLC

One Identity

Oneida Technical Solutions

OpenText Inc. **OPSWAT**

Oracle America, Inc. **Orbital Insight OSIsoft** OutSystems

Owl Cyber Defense Solutions

Packet Design Inc.

Palantir

Palmer's Contracting Group Palmer's Security Solutions

Panasas, Inc. **PCMG**

Penguin Computing

Peraton Percipient.ai Perfecta Federal PernixData Pexip

PFP Cybersecurity **Pivotal**

PKWARE

Planar Systems, Inc. a Leyard Company PointSec Mobile Technologies/Checkpoint

Polaris Alpha Polycom, Inc

PricewaterhouseCoopers (PwC)

PrinterLogic **Telestrategies Proofpoint** Tellahs Provalis Research Telos PTFS

Pure Storage Teradata Corporation Qadium TerraGo Technologies

TDi Technologies

Tenable

Qlik Thales Qualys, Inc.

The Buffalo Group **Quantum Corporation** Themis Computer Quark Software Inc. Thetus Corporation Quest

Thinklogical, A Belden Brand Radware, Inc.

ThoughtSpot Raritan

ThunderCat Technology **Raytheon BBN Technologies TIBCO Software** Recorded Future

Tintri Red Arch Red Hat, Inc. Tresys Technology **Triad Technology Partners Red River**

Trident Systems Ribbon Communications

Riverbed Technology Trinity Technology Partners

RSA, The Security Division of EMC Tripwire, Inc. Rubrik **Trusted Systems** SafeNet Assured Technologies Trustwave SAIC **Truxton Forensics** SAP NS2 **TVAR Solutions**

SAS Federal LLC **UiPath**

Scientific Research Corporation

SDL Government University of Maryland SeaGate Government Solutions Varen Technologies Search Technologies Varonis Systems SecureAuth + Core Security

Uncharted Software

Vector Technologies, LLC SecureNinja Veeam Software Securonix Venafi Server Technology

Vencore Inc. ServiceNow Veritas **SES Government Solutions** Veritone Shavlik Technologies Signals Defense Verizon Skyhigh Networks Vertiv SMS Data Products Group Viasat

Solace **ViON Corporation**

SolarWinds Virtual Enterprise Architects

Sonatype Virtual Instruments Sotera Defense Solutions **Vision Solutions** SoundWay Consulting **VMware** Spire Global Vormetric Splunk **Vvkin Corporation** Star Communications, Inc

WANdisco **Sterling Computers Corporation** Westin Peachtree StorageHawk

Wind River Street Legal **WiSC Enterprises** SwiftStack

Xerox **Symantec Corporation** 7enoss Syntelligent Analytic Solutions, LLC Zimbra Synthos Technologies

ZL Technologies Syracuse University Tableau Software Zolon Tec

Tanium

SPONSOR LEVEL BENEFITS



PREMIER LEVEL - \$49,000 AND ABOVE

- 8 Conference Attendee Registrations
- 8 Invitations to the Tuesday evening Speaker Appreciation Reception
- 2 full page, 4-color ads in the program guide
- Company logo on the online exhibit hall map sponsor banner with link to your website
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list



DIAMOND LEVEL - \$36,000 - \$48,999

- 6 Conference Attendee Registrations
- 6 Invitations to the Tuesday evening Speaker Appreciation Reception
- Full page, 4-color ad in the program guide
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list



PLATINUM LEVEL - \$23,000 - \$35,999

- 4 Conference Attendee Registrations
- 4 Invitations to the Tuesday evening Speaker Appreciation Reception
- Full page, 4-color ad in program guide
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list



GOLD LEVEL - \$10,000 - \$22,999

- 2 Conference Attendee Registrations
- 2 Invitations to the Tuesday evening Speaker Appreciation Reception
- ½ page, 4-color ad in program guide
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list



SILVER LEVEL - \$3,000 - \$9,999

- 1 Conference Attendee Registration
- 1 Invitation to the Tuesday evening Speaker Appreciation Reception
- ¼ page, 4-color ad in program guide
- Recognition with company logo on the conference website, on signage, on Plenary session slides and in the program guide

MARKETING PACKAGES - NEW!



OCEAN MARKETING PACKAGE - \$40,000 - ONLY 2 AVAILABLE

- 6 Conference Attendee Registrations
- 6 Invitations to the Tuesday evening Speaker Appreciation Reception
- 2 full page, 4-color ads in the program guide
- Opportunity to be interviewed for the conference closing video shown in plenary session
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list
- · Listed as a Diamond Sponsor



GULF MARKETING PACKAGE - \$30,000 - ONLY 2 AVAILABLE

- 4 Conference Attendee Registrations
- 4 Invitations to the Tuesday evening Speaker Appreciation Reception
- Full page, 4-color ad in program guide
- Opportunity for booth and logo to be filmed for the conference closing video shown in plenary session
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list
- · Listed as a Platinum Sponsor



BAY MARKETING PACKAGE - \$20,000 - ONLY 2 AVAILABLE

- 2 Conference Attendee Registrations
- 2 Invitations to the Tuesday evening Speaker Appreciation Reception
- ½ page, 4-color ad in program guide
- Exhibit booth and/or sponsorship photographed for Conference photo gallery
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list
- · Listed as a Gold Sponsor

ALL-HANDS NETWORKING SOCIAL

This is the only sponsorship available where all conference attendees are invited to participate that includes ma entertainment. All you have to do is sl will be associated with this fantastic e have come to expect. Benefits range recognition during Plenary session t your message in front of the entire ?

a décor, refreshments, and Your brand rence goers ink tickets and speak and give

Your company will have an incredible opportunity to network as a premier sponsor of this highly anticipated evening. Be the one they remember for bringing the community together in one place, at one time.

Call your sales person to discuss the plans for this year's social and the level of customization that will meet your marketing and branding needs.



EXHIBIT HALL

\$30,000

Showcase your company brand by raising your visibility on the show floor on-site and in print material. With this opportunity, drive traffic to your booth and of your presence as a strong supporter of the 2019 DoDIIS Worldwide. As the exhibit hall sponsor, it's clea stakeholder with vested interest in the success of the DIA's mission.

ndees

Includes the following:

- Company name on entrance NORTH to the Exhibit Hall
- Every aisle sign will include your pany logo on it
- Your logo on a carpet inlay located in the Exhibit Hall
- · Your logo on Exhibit Hall map inside the program guide
- All the benefits of a Platinum Level Sponsor



CONFERENCE NOTEBOOKS

\$30,000

Includes the following:

 Conference notebook will include (in a one-color imprint that is bl



th the conference name

• Distributed at registration to ea Booz | Allen | Hamilton

• All the benefits of a Platinum Le

CONFERENCE BAGS

\$25,000



include your logo along with the conference name nt that is black or white)

servicenow. w management and distributed at registration to each

• A one single-page promotional piece بات المادة (no larger than 8.5 inches x 11 inches) into the conference bags (Sponsor is responsible for production and shipping/handling to show site; insert must be approved in advance by show management)

• All the benefits of a Platinum Level Sponsor



\$25,000

Includes the fol

• Company log

 Ability to incl (no larger tha (Sponsor is re show site; in advance)

ORACLE National Security

ation signage e promotional piece

hes) into the conference bag ction and shipping/handling to ed by show management in

· All the benefits of a Platinum Level Sponsor



servicenow

CONFERENCE ATTENDEE WIFI

\$20,000 EXCLUSIVE

You will be the most popula PoDIIS if you provide WiFi for attendees in the Plenary session, breakout rooms, VIP ces (excludes Exhibit Hall). Lounge, sidebar meeting re

Includes the following:

 Opportunity to create the dees will need to log into the WiFi

- Option to give out WiFi pass.
- Feature your company, logo and advertise nent of your choice as the landing page for the WiFi
- Recognition as the sponsor of the WiFi emailed to all attendees prior to their arrival
- Recognition during the Plenary session, on signage, in the printed program guide, and on the mobile app
- All the benefits of a Gold Level Sponsor

HOTEL KEY CARDS

\$17,500

Includes the t

Your logo on

Distributed to

• All the benefi

cards as a constant reminder of your presence at the conference. aying within the group room block at one of the conference hotels

LANYARDS

\$17,500

Includes the following:

Company logo printed

• All the benefits of a G

ted to all conference participants at Registration

carahsoft

LUNCH AND LEARN

\$15,000 - TWO AVAILABLE PER DAY - SIX TOTAL

Capture your target audience over their lunch presentation that allows the gove solution. Attendees will

enjoy lunch while listeni

Includes the following:

• 20 minutes to demo you (up to 300 seats)

 List of lunch attendees including contact (for opt-in registrations)

Logo placement on lunch tickets distril

 E-mail blast to the registered conference confirmation of their lunch registration and advertisement for your company

Signage at the lunch recognizing you

Branded napkins

Benefits of a Gold Level Sponsor

innovative pany's on and

-confluent

nch attendees /ith









REFRESHMENTS IN VIP LOUNGE

\$15,000 - ALL THREE D

Includes the fol

Signage in VIP

 The option to l∈ handling to sho

Branded napkins

All the benefits of

ateral on the tables in the VIP Lounge (Sponsor is responsible for production and shipping/ approved in advance by show management)

CONFERENCE COFFEE SPONSOR

\$15,000 - MAX 2 PER DAY

The most asked for item at any conference is coffee. Be the company to put a smile on the attendees faces as you satisfy their caffeine fix.

Includes the following:

• Coffee to be served during the conference breaks at your booth

Level Sponsor

- Recognition in Plenary session
- Recognition in program guide and mobile app
- Push notification through mobile app
- Signage in prominent location
- All the benefits of a Gold Level Sponsor



CONFERENCE MOBILE APP

\$15,000

Be the one who provides the attendees the most up-to-date conference information as well as facility maps, exhibitor listings, agenda, and session descriptions! 2010 undates and announcements are all being pushed out through the app.

Includes the following:

Company logo on opening scree

· Daily push notification

 Sponsor name featured in email attendees with instructions to download

Social media marketing for the app

All the benefits of a Gold Level Sponsor



POCKET MAP

\$12,500

Help conference attende conference schedule with

Tampa, the exhibit hall, and the nap. **Q** Palantir

Includes the following:

- Company logo on the fro or the Pocket Map given to each attendee at registration
- · Company ad on Panel of Pocket Map
- All the benefits of a Gold Level Sponsor



REGISTRATION MIXER

\$10,000

Draw attention to y refreshments and no investment. Scan ba officially opens.



traffic to your booth before the exhibit floor officially opens with an evening of Host attendees directly at your booth and make the most of your exhibit e with customers and prospective clients before the conference cloudera

Includes the following:

Logo placement on drink tickets distri

BAE SYSTEMS It the conference inviting them to visit your booth for a drink

- E-mail blast to the registered conference attenues. o the conference announcing the Registration Mixer
- Signage at the mixer recognizing your company as a host and signage the opening day of the conference thanking you for your support
- Branded napkins
- Advertisement for mixer placed in printed program guide with company logo
- · All the benefits of a Gold Level Sponsor

AD SLIDE IN PLENARY SESSION

\$10,000 - TWO PER DAY- SIX TOTAL

Includes the following:

- Slide with your advertisement in rotation b
- Ad must be approved by show manageme
- All the benefits of a Gold Level Sponsor

ORACLE National Security sions and during the morning breaks



LOUNGE AND RECHARGE ZONE

\$10,000 - MULTIPLE AVAILABLE

Attendees are always looking for a space to sit, relax, network, and charge their electronic devices. Be th them the perfect place to accomplish all their objectives. Lounges will be located inside the Exhibit Hall.

LIQUID NITROBER

■ MarkLogic

ICE CREAM

POPCORK

ORACLE

National Security

opentext



F#RTINET.

Includes the following:

- Your logo or message wrapped around the charging lounge table
- All the benefits of a Gold Level Sponsor



ORACLE" National Security

CONFERENCE SESSION SNACK BREAKS

\$8,500 PER BREAK

Assorted Dessert Bars

Churros

Dippin Dots Ice Cream

Energy Drinks

Espresso

Freshly Popped Popcorn

Fried Cheesecake with Raspberry Sauce

Gelato Carte

Homemade Chips and Dips

Hot Pretzel Bites with Cheese Sauce

Ice Cream Bars

Iced Coffee

Infused Spring Water (Citrus, Cucumber, or Basil and Ler

Maui Wowi Smoothie Bar

Soft Pretzels with Spicy Mustard

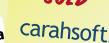
Includes the following:

- Some items available as all-day breaks fc
- Recognition of break in Plenary session
- Recognition of break in program guide ar
- Push notification announcing snack break
- Signage in prominent locations and next
- All the benefits of a Silver Level Sponsor MOT PRETZEL BITES



W/CHEESE SAUCE

leidos



POPCORN





ICED COFFEE

ENERGY DRINKS

λ Lambda











ATTENDEE NETWORKING SOCIALS

\$15,000 – GOLD LEVEL – EXCLUSIVE SUNDAY NIGHT SOCIAL \$7,500 - GOLD LEVEL (100+ PEOPLE)

\$5,000 - SILVER LEVEL (50 -100 PEOPLE)

Customize your own networking social after the conference session. provide a place for attendees to unwind and network with you! Space Palantin limited. Contact your sales representative today for availability.

Includes the following:

- Space to host conference attendees in the Headquarters hotel (Marriott)
- Slides in Plenary session announcing your networking social
- Your social listed under networking events in the program q and on the mobile app
- Signage in prominent location
- Sponsor responsible for all food & beverage
- Alcoholic beverages at social functions are restricted to tw beverages per attendee. When providing alcohol, the hos company is responsible to regulate consumption by proc and distributing drink tickets at the venue as mandated sponsoring agency.
- All the benefits of a Gold or Silver Level Sponsor

CURRENT





1 11 11 CISCO



Enterprise

carahsoft.













DIRECTIONAL FLOOR DECALS

\$7,500 EXCLUSIVE

Use your logo to lead the attendees from the Plenary session to the Exhibit Hall and your booth.

Includes the following:

- Ability to create custom artwork and provide to show management based on given spec
- All the benefits of a Silver Level Sponsor



WELLNESS KIT

\$7,500

Ensure the wellness of

ees by providing key survival items for the busy conference days ahead.

Includes the followin

Your logo on the ou

· Kit distributed to all

All the benefits of a S

∑ Lambda

rance of the Exhibit Hall on Tuesday morning

INSERT IN CONFERENCE BAGS

\$5,000 - LIMITED NUMBER AVAILABLE

Includes the following:

• Insert one piece of collateral or giveaway item into each attendee conference bag (Sponsor responsible for production, shipping/handling charges to show site, item must be approved in advance by show management)

SoundWay

- Show management responsible for distribution of collateral material /giveaway item
- All the benefits of a Silver Level Sponsor

MORNING COFFEE MUG

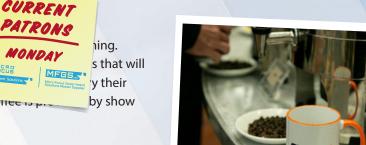
\$5,000 PER DAY

management.

Place your branded mug in the hands of attendees for this promotional opportunity entitles the Sponsor to be placed prominently beside the morning break. Louise into Plenary session while advertising for you! Cone 19 p. by s

Includes the following:

- The opportunity to provide a branded coffee mug to attendees for their morning coffee (Sponsor is responsible for production and shipping/handling to show site; mugs must be approved in advance by show management and be 12 ounces or less)
- Coffee provided by show management
- All the benefits of a Silver Level Sponsor



I (ITCONCEPTS



10 x 10 - \$5,000 - SILVER LEVEL 10 x 20 - \$10,000 - GOLD LEVEL

Conduct meetings conveniently by securing meeting space on the exhibit floor. A meeting room allows you the space and privacy you need to hold small meetings with clients, prospective customers and partners. Modular meeting rooms are available on the exhibit floor on a first-come, first-served basis. Any public or large group product demonstrations must be held within exhibition space. Company is responsible for providing A/V, internet, or additional furniture if desired. Meeting rooms are constructed onsite of MIS panels, which are fabric covered hard walls, and do not include ceilings. Meeting space is sold in 100 square foot increments and can be combined to accommodate larger groups. Contact your sales representative for configuration options.

Each 10x10 modular meeting space includes:

- Walls
- A locking door
- Carpet
- 1 table and 4 chairs per 10x10
- Signage featuring the meeting room number and company name
- All the benefits of a Gold or Silver Level Sponsor



POST-EVENT EMAIL BLAST

\$4,500 - ONLY ONE AVAILABLE

Keep your company name fresh in the minds of the attendees after they return from the conference as the sponsor of the post-event email blast.

Includes the following:

• 25-50 word company description with company hyperlink, included at the end of a post-event NCSI e-mail blast sent to all registered conference attendees

• All the benefits of a Silver Level Sponsor



• FULL PAGE, INSIDE BACK COVER: \$5,000

• FULL PAGE: \$4,500 • HALF PAGE: \$3,500 Includes the following:

• All the benefits of a Silver Level Sponsor (ad sponsors do not get additional ¼ page ad included with silver sponsorship)

fu\crum

Orbital Insight

ADVERTISEMENT TOWER

\$4,400 - 4-SIDED TOWER - SILVER LEVEL \$1,200 - SINGLE PANEL

Your company advertisement on meter board towers that will be on display highly visible areas throughout the conference.

Includes the following:

- · Company advertisement on a panel of a meter board
- All the benefits of a Silver Level Sponsor with 4-sided tower sponsorship



SEAT DROPS

\$3,500 PER DAY - C

Includes the fo

· One single-pac is responsible for

Show managem

· All the benefits o



nches x 11 inches) to be placed on each seat in Plenary session (Sponsor site, item must be approved by show management in advance) ateral material

PRE-EVENT EMAIL BLAST

\$3,500 - ONLY TWO AVAILABLE

An e-mail blast is a great way to get your company name and description disseminated to customers ahead of time so they know vou mean business.

Includes the following:

- 25-50 word company description with company hyperlink and booth number, included at the end of an NCSI e-mail blast sent to all registered conference attendees
- All the benefits of a Silver Level Sponsor

PUSH NOTIFICATIONS

\$2,500 - THREE AVAILABLE PER DAY

Do you have a demo or product in your booth sure everyone sees? Sponsor a push notification app and make sure that all the attendees know



Includes the following:

• Sponsor responsible for providing show management with text for the push notification



\$1,500 - INSIDE THE EXHIBIT HALL \$1,750 - OUTSIDE OF BREAKOUT ROOMS

\$2,000 - OUTSIDE OF PLENARY SESSION (ONLY 4 AVAILABLE)

Includes the following:

Company logo and graphics on water cooler wrap







ADDITIONAL EXHIBITOR DESCRIPTION

\$1.500

Are multiple divisions of your company participating in the conference? Do you have a partner company who is sharing your booth? Do you want to have their company listing in the exhibitor guide? Don't miss this opportunity for a secondary listing, and ensure all parties are equally represented in show literature and online.

CUSTOM PROMOTIONAL OPPORTUNITIES

Each year we try to tailor the sponsorship opportunities to fit with the theme and city of the event. If you have any other creative ideas or sponsorships that you feel will help to improve your overall experience or networking opportunities during the conference, please feel free to reach out to someone on the NCSI team. Our goal is to provide as many avenues as possible for you to get in front of your customers to create lasting connections and impressions.

All sponsored products are in compliance with the Trade Agreements Act (TAA), and are purchased from countries listed in the Federal Acquisition Regulation (FAR) Trade Agreement.



Exhibit space contracts and promotional opportunities are now available.

Please contact an NCSI Sales Representative at conferencesales@ncsi.com or 888-603-8899