

BUYING FOR THE U.S. GOVERNMENT? THERE ARE 5 CRUCIAL THINGS YOU NEED TO KNOW.

1

Is the supplier based in the U.S.A. and are their products TAA-compliant?

Take the guesswork out of GSA requirements and stick with a partner with deep roots in America that offers TAA-compliant products.

2

Are they familiar with serving and supporting all levels of government and have expertise fulfilling government contracts?

Trust the partner called to serve federal and state departments, from FEMA, FBI and NASA to the U.S. Army and Air Force, to state transportation and police.

3

Can they offer a simple and seamless process from concept, design and installation to services and support?

For a seamless experience, work with one of the industry's most trusted advisors in designing, building, deploying and supporting professional AV display solutions.

4

Can they support you as a single-vendor supplier of secure and reliable AV solutions?

From briefing centers to control rooms, you need a supplier that offers a complete range of professional-quality display and processing solutions.

5

Do they back up their products with industry-leading customer care, technical support, comprehensive warranties, and global professional services?

High-quality technology backed by warranty and services protects your investment, offers real value, and supports your mission.



Want to learn more?

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CHRISTIE®

NOT ALL SERVICE PROVIDERS ARE EQUAL. LEARN THE TOP 7 THINGS YOU MUST CONSIDER WHEN SELECTING YOURS.

1

Extended warranty

The right provider offers comprehensive extended warranty that protects your investment—so you can enjoy worry-free ownership, for longer.

2

24/7/365 remote tech

No matter where you are, you need technical support specialists that are just a phone call or an email away, for faster problem solving.

3

Preventative maintenance visits

There's nothing like regular, on-site maintenance to help optimize the safety, efficiency, and lifetime of your display solutions.

4

Emergency field service visits

Your solutions stay where they're stationed. You need certified technicians with appropriate security clearances to deploy where and when you need them.

5

Enhanced logistics support

You need consistent global services, from break/fix and end-to-end support to speedy parts replacement capabilities, stocked locally.

6

Escalated response times

The right provider helps you complete your mission by identifying service-level targets and agreements that meet your needs, and keep you up and running.

7

Flexible and customizable service and support

There's no such thing as a one-size-fits-all solution for government, so why compromise? You need multitiered service and support offerings.



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