

### FORESIGHT 20/20

Building a New Digital Ecosystem

**DECEMBER 5-8, 2021 | PHOENIX, AZ** 



# 2021 DoDIIS WORLDWIDE CONFERENCE PROFILE:

OVER 2,000
PEOPLE ARE
EXPECTED TO
ATTEND THE
2021

CONFERENCE

### **2019 ATTENDEE COMPOSITION**

DoD/Federal	53%
DoD Civilian (DIA/NGA/NSA etc.)	48%
Air Force	27%
Army	10%
Navy	9%
Coast Guard	4%
Marine Corps	2%
Industry	45%
Academia/Foreign Nationals	2%

STAND OUT IN THE CROWD, AND DELIVER FANTASTIC ROI FOR YOUR COMPANY

57%

27%

42%

50+

**57%** of exhibitors compliment their booth with a sponsorship

First time exhibitors made up **27%** of the companies at DoDIIS

**42%** of **FIRST TIME** exhibitors also did a sponsorship to increase their branding and networking opportunities

**50+** Product/Service categories are represented



### PARTICIPATING GOVERNMENT ORGANIZATIONS



Attendees come from **4** countries and **42** different states.



Over **400** different government organizations are represented!



**46%** of conference registrants opt in to share their contact information on a list for event sponsors.



**74%** of the Attendees spent 2 or more hours of their conference experience inside the exhibit hall.



**97%** of the Attendees said that they spent time networking with the exhibitors during the conference.



**74%** of the Government Attendees are in decision making leadership positions.

DoDIIS gathers a diverse group of attendees from the Intelligence, Civilian, and DoD Communities, and draws government personnel from organizations across the country and abroad. In addition to all of the personnel who come from each of these agencies, industry partners make up many of the attendees present as well. Below is a sampling of organizations that will be represented at the conference based on past attendee participation.

- 1 ACOS
- 12th Air Force
- 17th Training Wing
- 16th Air Force Air Forces Cyber
- 352nd Civil Affairs Command (352 CACOM)
- 363rd ISR Wing
- 39th IOS Cyber Intelligence Formal Training Unit
- 402nd Software Maintenance Group (SMXG)
- 412th Test Wing
- 45th Space Communications Squadron
- 480th ISR Wing
- 505th Command and Control Wing/505 TRS
- 513th MI Brigade
- 53rd Wing/Eglin Air Force Base
- 548th ISR Wing
- 559th Software Maintenance Squadron (559 SMXS)
- 55th Wing/Offutt Air Force Base
- 577th Software Maintenance Squadron (577 SMXS)
- 5th Combat Communications Group

- 601st Air Operations Center (AOC)
- 625 ACOMS
- 694th ISR Group
- 6th Communications Squadron
- 75th Innovation Command USAR
- 782nd MI BN
- 7th Signal Command
- 91st Cyber Brigade
- 96th Civil Engineer Group
- 96th Cyberspace Test Group
- Air Combat Command (ACC)
- Air Education Training Command (AETC)
- Air Force Cryptologic and Cyber Systems Division
- Air Force Distributed Common Ground System (AF DCGS)
- Air Force Global Strike Command (AFGSC)
- Air Force Joint Worldwide Intelligence Communications System (AF JWICS)
- Air Force Life Cycle Management Center (AFLCMC)
- Air Force Material Command (AFMC)

## PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)

- Air Force Networking Integration Center (AFNIC)
- Air Force Nuclear Weapons Center (AFNWC)
- Air Force Operational Test & Evaluation Center (AFOTEC)
- Air Force Personnel Center (AFPC)
- Air Force Research Laboratory (AFRL)
- Air Force Reserve Command (AFRC)
- US Space Force
- Air Force Special Operations Command
- Air Force Technical Applications Center (AFTAC)
- Air Mobility Command (AMC)
- Air National Guard (ANG)
- Argonne National Laboratory (ANL)
- Army CCDC Aviation & Missile Center
- · Army Corps of Engineers
- Army Counterintelligence Center
- Army Futures Command
- Army G-2
- Army Geospatial Center (AGC)
- Army National Guard (ARNG)
- Army Reserve Cyber Operations Group (ARCOG)
- Australian Defence Force
- Battle Management Directorate
- Canadian Department of National Defence
- Centers for Disease Control and Prevention (CDC)
- Central Intelligence Agency (CIA)
- Chief of Naval Operation (OPNAV)
- Coast Guard Cyber Command
- Coast Guard Maritime Intelligence Fusion Center Pacific (MIFC PAC)
- Combatant Command Intelligence Enterprise
- Management Support Office (CCI EMSO)
- Command, Control, and Communications Engineering Center (C3CEN)



- Defense Counterintelligence and Security Agency (DCSA)
- Intelligence Integration Office (I20)
- Joint Intelligence Operations Center (JIOC)
- Joint Deployable Intelligence Support Systems (JDISS)
- Joint Interoperability Test Command (JITC)
- Joint Personnel Recovery Agency (JPRA)
- Joint Special Operations Command (JSOC)
- Joint Warfare Analysis Center (JWAC)
- Los Alamos National Laboratory
- Marine Corps Forces, Pacific (MARFORPAC)
- Marine Corps Forces Special Operations Command (MARSOC)
- Marine Corps Intelligence Department
- Marine Corps Intelligence Activity (MCIA)
- Marine Corps Intelligence, Surveillance, and Reconnaissance (ISR) Enterprise
- Marine Forces Central Command (MARFOR CENTCOM)
- Marine Forces Command (MARFORCOM)
- Military Intelligence Readiness Command (MIRC)



### PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)

- Naval Air Systems Command (NAVAIR)
- Naval Air Warfare Center Training Systems Division (NAWCTSD)
- Naval Criminal Investigative Service (NCIS)
- Naval Cyber Defense Operations Command (NCDOC)
- Naval Information Warfare Center (NIWC) Atlantic
- Naval Information Warfare Center (NIWC) Pacific
- Naval Information Warfare Systems Command (NAVWAR)
- Naval Oceanographic Office (NAVOCEANO)
- Naval Postgraduate School (NPS)
- Naval Special Warfare Command (NSWC)
- Program Executive Office Command, Control, Communications, Computers and Intelligence (PEO C4I)
   Program Executive Office Enterprise Information Systems (PEO EIS)
- Program Executive Office for Enterprise Information Systems (PEO EIS)
- Program Executive Office for Intelligence,
   Electronic Warfare and Sensors (PEO IEW&S)
- Project Kessel Run
- Research and Development Support Activity (RDSA)
- Sandia National Laboratories (SNL)
- Space and Missile Systems Center (SMC)
- Special Operations Command Central (SOCCENT)
- Special Operations Command North (SOCNORTH)
- Special Operations Command South (SOCSOUTH)
- US Coast Guard Intelligence Coordination Center (ICC)
- Unified Cross Domain Management Office (UCDMO)
- United Kingdom Joint Forces Command
- United Kingdom Ministry of Defence
- US Africa Command (USAFRICOM)
- US Air Force Warfare Center (USAFWC)

- Missile Defense Agency (MDA)
- The MITRE Corporation
- National Aeronautics and Space Administration (NASA)
- National Air and Space Intelligence Center (NASIC)
- National Assessment Group (NAG)
- National Center for Medical Intelligence (NCMI)
- National Counterterrorism Center (NCTC)
- National Gateway Center Fort Detrick
- National Geospatial-Intelligence Agency (NGA)
- National Ground Intelligence Center (NGIC)
- National Guard Bureau (NGB)
- National Intelligence University (NIU)
- National Maritime Intelligence Center (NMIC)
- National Maritime Intelligence-Integration Office (NMIO)
- National Media Exploitation Center (NMEC)
- National Reconnaissance Office (NRO)
- National Security Agency (NSA)
- National Space Defense Center (NSDC)

## PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)



- US Army Cyber Command (ARCYBER)
- US Army Europe (USAREUR)
- US Army Forces Command (FORSCOM)
- US Army Intelligence and Security Command (INSCOM)
- US Army Intelligence Center of Excellence (USAICoE)
- US Army North (ARNORTH)
- US Army South (ARSOUTH)
- US Army Space and Missile Defense Command (USASMDC)
- US Army Special Operations Command (USASOC)
- US Central Command (USCENTCOM)
- US Coast Guard Intelligence (CG-2)
- US Coast Guard Maritime Intelligence Fusion Center Atlantic (MIFC LANT)
- US Coast Guard Office of Cyberspace Forces
- US Coast Guard Pacific Area
- US Coast Guard Research & Development Center
- . US Customs and Border Protection
- US Cyber Command (USCYBERCOM)
- US Defense Digital Service (DDS)
- US European Command (USEUCOM)
- US House of Representatives Permanent Select Committee on Intelligence (HPSCI)
- US Indo-Pacific Command (USINDOPACOM)
- US Marine Corps Forces Cyberspace Command



- US Special Operations Command (USSOCOM)
- US Strategic Command (USSTRATCOM)
- US Transportation Command (USTRANSCOM)
- White House Communications Agency
- XVIII Airborne Corps



### **74%** OF THE **GOVERNMENT** ATTENDEES ARE IN **DECISION MAKING/ LEADERSHIP POSITIONS** (FLAG OFFICERS, SES, 05/06, GS14/15)

### ATTENDEE DEMOGRAPHICS

Attendees of the conference come from a range of different backgrounds and professions. See below for a sample of many of the professional titles of the conference registrants.

- Analyst
- · Branch Chief
- · Business Relationship Manager
- · Chief
- · Chief Data Officer
- Chief Information Officer (CIO)
- Chief Information Security Officer (CISO)
- · Chief of Staff
- · Commanding Officer
- · Computer Engineer
- · Computer Scientist
- Contracting Officer
- Chief Technology Officer (CTO)
- · Cyber Security Specialist
- · Cyber Operator
- · Data Scientist
- · Data Engineer
- Department Head
- · Deputy Director
- Developer
- · Director
- · Division Chief
- · Electronics Engineer
- · Enterprise Architect

- · Information Assurance Manager/Officer
- Information Security Specialist
- · Information Systems Security Manager/Officer (ISSM/ISSO)
- · Innovation Officer
- Intelligence Analyst
- Intelligence Operations Specialist
- **Network Administrator**
- Network Analyst
- · Network Engineer
- · Operations Director
- · Program Manager
- Project Manager
- Requirements Manager
- Scientist
- · Section Chief
- · Security Controls Assessor
- · Security Engineer
- · Senior Intel Officer
- Senior Systems Administrator
- · Senior Technical Advisor
- Senior Systems Engineer
- Software Engineer
- · System Administrator
- · Technical Director
- · Unit Chief

### PAST EXHIBITORS

22nd Century Technologies, Inc.

A10 Networks

Absolute Business Solutions Corp.

Accellion, Inc.

Accenture

**Access**Data

ActioNet, Inc.

Activu

Adamo Construction

Adobe

Adorama

Advanced Design Corp.

Advanced Programs, Inc.

Advatech Pacific, Inc. **AECOM** 

**AEEC (American Consultants)** 

Aerstone Labs

Agile Empowerment Technologies

AgileCraft

Air Force Research Laboratory

Air Force Technical Applications Center

Air University Press

(Air Force Research Institute)

Airbus Defense & Space Government Solutions, Inc.

Alamo City Engineering Services

Alfresco Software

**Allied Telesis** 

Amazon Web Services

AMERICAN SYSTEMS

ANACAPA Micro Products

Anomali APCON, Inc.

Appian Corporation

**Apple** 

**Apigee** 

**Applied Network Solutions** 

Arnouse Digital Devices Corp

Apposite Technologies

Apriva ISS Arbor Networks Arista Networks **Armag Corporation**  Aruba Networks,

a Hewlett Packard Enterprise

Aspera, an IBM Company

Assurance Data, Inc

**Assured Information Security** 

AT&T

Atlantic Media/Defense One

**Atlantis Computing** 

Atlassian

Attivo Networks **August Schell** Authentic8

Automation Anywhere, Inc.

Avaya Government Solutions

Avere Systems

Axiologic Solutions, LLC

Axway

**Ayon Cyber Security** 

**Babel Street** BAE Systems, Inc. **Ball Aerospace** 

**Basis Technology** 

**Bastille** 

**Becrypt Limited** 

Berico Technologies, LLC

BeyondTrust Federal Big Switch Networks Blue Canopy Group, LLC

**Blue Coat Systems** 

Blue Prism

BlueCat Networks

BluVector, a Comcast Company

**BMC Software** 

Boeing

**Booz Allen Hamilton Boundless Spatial** 

Box, Inc.

Brainspace, a Cyxtera Business

Bricata

Brocade Communications Systems, Inc.

Bromium, Inc. C3 IoT

Broadcom Inc.

C4ISR Journal

**CA Technologies** 

CACI International, Inc. Cambridge Intelligence, Ltd

Capitol Technology University

Carahsoft

Carnegie Mellon University Software **Engineering Institute CERT Division** 

CDW-G, LLC **Centrify Corporation** 

Chainalysis Chef IO

CIS Secure Computing, Inc.

Cisco Systems

ClearShark

Cloudera Government Solutions, Inc.

Cloudian cloudtamer.io Deloitte Code42 Software, Inc.

Cognitive SaaS for the IC Dexter Edward, LLC

Cohesity Diffeo

CollabNet Digital Element CommScope, Inc. Digital Guardian

Commyault **Digital Reasoning Systems** 

ComplyUp Computable Insights DigitalGlobe (Geoeye)

Confluent, Inc. Core Security, a HelpSystems Company

Corelight

**Corning Optical Communications** 

Corporate Office Properties Trust (COPT)

cPacket Networks Inc.

Crav. Inc.

Crestron Electronics, Inc. Criterion Systems

**Cross Match Technologies** 

CrowdStrike

CRU Acquisition Group, LLC

**Crunchy Data Solutions** 

Crystal Group Inc. CSRA, LLC

**CTERA Networks** CTG, Inc. (CTGi)

**Cubic Cyber Solutions Cubic Mission Solutions**  Cutting Edge CA

CyberArk Cyberbit

CyberCore Technologies

Cylance

Cyxtera

Data Security, Inc.

Dataminr DataRobot DataWalk Datawatch

Datrium

**Decipher Technology Studios** 

**Decision Lens** 

Defense Intelligence Agency (DIA)

**Dell EMC** 

Delphix

Digital Trends, Inc.

**DLT Solutions** 

DP Facilities, Inc. **Dun & Bradstreet** 

Dynamic Systems, Inc.

Eagle Ray, Inc.

**Eagle Technology Group** 

Eclipse EDT, LLC (Dead on Demand)

Elasticsearch Inc.

**EMC** Corporation **Emcon Emanation Control Ltd.** 

**Emerson Network Power** 

Endgame

**Engility Corporation En-Net Services EnterpriseDB** Entrinsik

Enveil, Inc.

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### "THE TECHNOLOGY THAT YOU PROVIDE WILL BE THE LETHALITY THAT WE NEED ON THE FUTURE BATTLEFIELD"

LTG ROBERT ASHLEY,
DIRECTOR OF THE DEFENSE INTELLIGENCE AGENCY

Epiq Solutions Glasswall Government Solutions

Equinix Government Solutions Global Knowledge
Esri Globalscape
Eutelsat America Corp Good Technology

EVC - Enterprise Ventures Corporation Google
EvertzAV, a division of Evertz GovChat

Evident.io Graphite Software Corporation

E-volve Technology Systems Graybar

Exabeam GreenTec-USA

ExaGrid GSA FEDSIM

Extenua, Inc. Guidepoint Security LLC

Extron Electronics Gurucul
F5 Networks, Inc. HackerOne
ECN Technology Solutions Inc. HARMAN

FCN Technology Solutions, Inc.

HARMAN

Federated IT

Haystax Technology

Feith Systems and Software, Inc. Hexagon Metrology, Inc.

Fidelis Cybersecurity HGST

Finch Computing Hitachi Data Systems Federal
FireEye Hitachi Vantara Federal

**Hewlett Packard Enterprise** 

FireMon Hootsuite
Forcepoint Hortonworks

ForeScout Technologies Inc

FEDITC. LLC

Fortinet Federal HumanGeo

Forward Networks HVF Precious Metals LLC

HP

Frame Hypori
Fraym HyTrust
Freedom Consulting Group i3solutions
Fulcrum IT Services IAA
General Dynamics IBM

Geofeedia IBM Cloud Object Storage
Germane Systems IBM, an ESVA Business Partner

GigaBiter LLC ICES

Gigamon IEEE Xplore Digital Library

GitLab Illumio

iMerit MemSQL

immixGroup Mercom Corporation

IMSM, Inc.MesosphereInfoblox FederalMetric InsightsInformatica Federal OperationsMicro Focus

Inpixon Micron Technology, Inc.

Intellectual Point Microsoft
Intelligent Decisions, Inc. MicroStrategy

Intelligent Software Solutions Modus Operandi, Inc.

Intelligent Waves MongoDB

IntelliPeak Solutions, Inc. Motorola Solutions

Intelsat General Corporation Mulesoft

Invictus MyComputerCareer
IPSecure, Inc.
iSenpai Mythics, Inc.
iSenpai Napatech, Inc.

ISSTSPi NASA SEWP

IT Concepts, Inc National Geospatial-Intelligence

IT Veterans, LLC Agency (NGA)

JDISS National Security Agency (NSA)

Jive Software NCS Technologies, Inc.

Juniper Networks Neo4j, Inc.

K2 NetApp

Kapow Software NetBrain Technologies, Inc.

KeyW Netlocity VA, Inc.

Kforce Government Solutions NETSCOUT Systems

Koto Network Runners

KPMG New Horizons Computer Learning

L-3 Centers Tampa Bay
Lambda New River Systems Corporation

LANDESK Newbrook Solutions

Leidos, Inc NIH NITAAC
LexisNexis NIKSUN
Lexmark International Nimbus Data

LizardTech NITAAC
Lockheed Martin Northrop Grumman

LogRhythm Norwich University

Lookout Novetta

Lookout Novetta

Lynx Software Technologies NRESP/NRO

Magnet Forensics NSA IC ITE

ManTech International Corporation Ntrepid

ManTech International Corporation

Mantis Security

Nuix USG Inc.

Mapbox, Inc.

Nutanix, Inc.

MapLarge

NuWave Solutions

MarkLogic Nuxeo

McAfee Occam Solutions, Inc.

MDA Information Systems LLC Office of Naval Intelligence (ONI)

MEGA International Omnibond Systems, LLC

One Identity **Quantum Corporation** Sterling Computers Corporation **Uncharted Software** Quark Software Inc. Oneida Technical Solutions, LLC StorageHawk University of Maryland OpenText Inc. **Quest Public Sector** Street Legal Vanguard LED Displays **OPSWAT** SUSE Quiet Professionals, LLC Varen Technologies Oracle America, Inc. Radware, Inc. SwiftStack Varonis Systems **Oracle National Security Group** Raritan **Symantec Corporation** Vector Technologies, LLC Orbital Insight Raytheon BBN Technologies Syntelligent Analytic Solutions, LLC Veeam Software **OSIsoft Raytheon Secure Information Systems** Synthos Technologies Venafi OutSystems Recorded Future Syracuse University Vencore Inc. Owl Cyber Defense Solutions Red Arch Tableau Software Veritas Packet Design Inc. Red Hat, Inc. **Tanium** Veritone Palantir Technologies Red River TDi Technologies Verizon Palmer's Contracting Group **Ribbon Communications Telestrategies** Vertiv Palmer's Security Solutions Riverbed Technology **Tellabs** Viasat Panasas, Inc. RSA, The Security Division of EMC **Telos Corporation ViON Corporation PCMG** Rubrik Federal Tenable Virtru Pearson VUE SafeNet Assured Technologies, Teradata Corporation Virtual Enterprise Architects **Penguin Computing** SAIC TerraGo Technologies Virtual Instruments Peraton SAP NS2 Thales Vision Solutions Percipient.ai SAS Federal LLC The Buffalo Group **VM**ware Perfecta Federal SC2 Corp Themis Computer Vormetric PernixData Scientific Research Corporation Thetus Corporation **Vykin Corporation** Persistent Systems SDL Government Thinklogical, A Belden Brand WANdisco **PESA** SeaGate Government Solutions ThoughtSpot, Inc. Westin Peachtree Pexip Sealing Technologies, Inc. ThunderCat Technology Wind River PFP Cybersecurity Search Technologies Thycotic WiSC Enterprises Phoenix TS SecureAuth TIBCO Software Xerox Pivotal SecureNinja TigerGraph Yellowbrick Data **PKWARE** Security Engineered Machinery Tintri Zenoss Planar Systems, Inc. a Leyard Securonix T-Mobile for Government Zimbra Company Server Technology T-Mobile USA Inc. **ZL Technologies** PointSec Mobile Technologies/ ServiceNow TransUnion Zolon Tech, Inc. Checkpoint SES Government Solutions Trend Micro Polaris Alpha Shavlik Technologies Tresys Technology, LLC Polycom, Inc. Signals Defense Triad Technology Partners Portexa, LLC Sipi Metals **Trident Systems** PricewaterhouseCoopers (PwC) Skyhigh Networks Trifacta Primer SMS Data Products Group Trinity Technology Partners, PrinterLogic Solace Tripwire, Inc. Proofpoint SolarWinds **Trusted Systems** Provalis Research Sonatype Trustwave **PTFS** Sotera Defense Solutions **Truxton Forensics** Pure Storage SoundWay Consulting **TVAR Solutions** Qadium Spire Global **TYCHON** Qlik Splunk **U.Group** QTS Datacenters

UiPath

Unanet

Star Communications, Inc

SteelCloud

Qualys, Inc.

### BENEFITS AT A GLANCE

BENEFITS	PREMIER	DIAMOND	PLATINUM	GOLD	SILVER
Conference registrations	•••••	•••••	••••	• •	•
Ad in conference program guide	2-Full Page	Full Page	Full Page	Half Page	Quarter Page
Logo in mobile app	•	•	•	•	•
Logo on conference website	•	•	•	•	•
Logo on signage	•	•	•	•	•
Logo in program guide	•	•	•	•	•
Access to opt-in participant list	•	•	•	•	
Logo on plenary session slides	•	•	•	•	
Logo on website exhibit hall map	•				

Please note, all sponsorships, networking activities, and organized events associated with the DoDIIS Conference must be approved as official parts of the conference program and must comply with government ethics regulations. Activities, events, and use of the DoDIIS Conference name outside of the approved program are prohibited.



### **EXHIBIT HALL**

Showcase your company With this opportunity, dri the 2021 DoDIIS Worldwic Peraton in the success of the DIA's

SOLD

r visibility on-site and in print materials, at the DoDIIS Worldwide. th and raise awareness of your presence as a strong supporter of sponsor, it's clear that you are a key stakeholder with vested interest

### Includes the following:

- Your Company logo on the following items:
  - Entrance unit outside the Exhibit Hall
  - Aisle signs inside the Exhibit Hall
  - Carpet inlay in the Exhibit Hall
  - Exhibit Hall map inside the program guide
- Prime booth placement near the entrance of the Exhibit Hall
- All the benefits of a Platinum Level Sponsor



### **REGISTRATION AREA**

insert must be approved by

Includes the following:

Company logo on atte

 Ability to include one s (no larger than 8.5 inches ORA (Sponsor is responsible for Cloud

al piece ference bag

ng/handling to show site; .....gement in advance)

• All the benefits of a Platinum Level Sponsor





### **CONFERENCE NOTEBOOKS**

Includes the following:

 Conference notebook will include yo name (one-color imprint that is black)



e conference

 Notebooks provided by show mana each attendee at registration



ed to

• All the benefits of a Platinum Level

### **CONFERENCE BAGS**

Includes the following:

 Conference bag will in (one-color imprint that i.

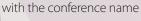
 Bags provided by show attendee at registration

 Ability to insert one since (no larger than 8.5 inches

stributed to each

... une conference bags (Sponsor is responsible for production and shipping/handling

• All the benefits of a Platinum Level Sponsor



to show site; insert must be approved in advance by show management)



You will be the most popular company at DoDIIS if you provide WiFi for attendees in the Plenary session, breakout rooms, VIP Lounge, sidebar meeting rooms and public spaces (excludes Exhibit Hall).

### Includes the following:

- Opportunity to create the password all attendees will need to log into the WiFi
- Custom WiFi landing page
- Recognition as the WiFl sponsor in pre-event attendee email
- · All the benefits of a Gold Level Sponsor

### **HOTEL KEY CARDS**

Your logo featured prominent room block at one of the confe

### Includes the following:

All the benefits of a Gold Leve



key cards distributed to each participant staying within the group a constant reminder of your presence at the conference.



servicenov



### **LANYARDS**

All conference partic at registration on-site



anyard imprinted with your company logo when they check-in

### Includes the following:

• All the benefits of a Gord Level Sponsor

### **CONFERENCE MOBILE APP**

Be the one who provides the attendees the listings, agenda, and session descriptions! I



ference information as well as facility maps, exhibitor announcements are all being pushed out through the app.

### Includes the following:

- Company logo on opening screen of ap
- Daily push notifications on-site
- Recognition of sponsorship in email sent to registered attendees with app download instructions
- All the benefits of a Gold Level Sponsor

### **POCKET MAP**

Help conference attendees s and the Exhibit Hall, with this



igate around Phoenix,

### Includes the following:

- Company logo and ad featured on the Pocket Map given to each attendee at registration
- All the benefits of a Gold Level Sponsor



### LOUNGE AND RECHARGE ZONE - MULTIPLE AVAILABLE

Attendees are always looking for a space to sit, relax, network, and charge their electronic devices. Be the company that provides them the perfect place to accomplish all their objectives. Lounges will be located inside the Exhibit Hall.

### Includes the following:

- Your logo or message wrapped aroun the charging lounge table
- All the benefits of a Gold Level Sponso





### **WELLNESS KIT**

Ensure the wellness of all Do Branded kits will be distribut Lambda

oviding key survival items for the busy conference days ahead. t the entrance of the Exhibit Hall on Tuesday morning.

### Includes the following:

- Wellness kits provided by Shangement
- All the benefits of a Silver Level Sponsor

### **MORNING COFFEE MUG**

Place your branded mug in the hands of attendees first thing in the morning. This promotional opportunity entitles the Sponsor to coffee mugs that will be placed prominently beside the morning break. Let the attendees carry their coffee into Plenary session v advertising for you! Sponsor is responsible for production and shipping/handling to show site; mugs must be approved in adva Schainalysis by show management and be 12 ounces or less. Coffee is provid by show management.

### Includes the following:

• All the benefits of a Silver Level Sponsor



### **WATER COOLERS**

Your company logo and graphics will be displayed on a water cooler in the Exhibit Hall.

### Choose from the following locations:

- Inside the Exhibit Hall
- Outside of Breakout Rooms
- · Outside of Plenary Session





### LUNCH AND LEARN - TWO AVAILABLE PER DAY - SIX TOTAL

Capture your target audience over their lunch break with an innovative presentation that allows the government to experience your company's solution. Attendees will pre-register to attend your speaking session and enjoy lunch while listening to your presentation.

### Includes the following:

- 20 minutes to demo your product to conference lur (up to 300 seats)
- List of lunch attendees including contact informatic (for opt-in registrations)
- Logo placement on the following items:
  - Lunch tickets
  - Signage recognizing your company as host
  - Branded napkins
- Confirmation e-mail sent to registered lunch attendees to include an advertisement for your company
- All the benefits of a Gold Level Sponsor



### **MODULAR MEETING SPACE**

Conduct meetings conveniently by securing meeting space on the exhibit floor. A meeting room allows you the space and privacy you need to hold small meetings with clients, prospective customers and partners. Modular meeting rooms are available on the exhibit floor on a first-come, first-served basis. Any public or large group product demonstrations must be held within exhibition space. Company is responsible for providing A/V, electricity, internet, or additional furniture if desired. Meeting rooms are constructed of MIS panels, which are fabric covered hard walls, and do not include ceilings. Meeting space is sold in 100 square foot increments and can be combined to accommodate larger groups. Contact your sales representative for configuration options.

### Each 10x10 modular meeting space includes:

- · Walls
- A locking door
- Carpet
- 1 table and 4 chairs per 10x10
- Signage featuring the meeting room number and company name
- All the benefits of a Gold or Silver Level Sponsor





### **ALL-HANDS NETWORKING SOCIAL**

### MORE INFORMATION COMING SOON

This is the only sponsorship available where all conference attendees are invited to participate that includes marketing, décor, refreshments, and entertainment. All you have to do is show up and network! Your brand will be associated with this fantastic experience that conference goers have come to expect. Benefits range from personalized drink tickets and recognition during Plenary session to the opportunity to speak and give your message in front of the entire social!

Your company will have an incredible opportunity to network as a premier sponsor of this highly anticipated evening. Be the one they remember for bringing the community together in one place, at one time.

Call your salesperson to discuss the plans for this year's social and the level of customization that will meet your marketing and branding needs.



### REFRESHMENTS IN VIP LOUNGE

Includes the following:

- Signage in VIP Lounge
- •The option to leave one piece of collateral on the tab. ManTech (Sponsor is responsible for production and shipping/hand
- Branded napkins
- All the benefits of a Gold Level Sponsor



nust be approved in advance by show management)

### **CONFERENCE COFFEE SPONSOR**

The most asked for item at any conference is coffee. Be the company to put a smile or the attendees faces as you satisfy their caffeine fix.

Includes the following:

- Coffee to be served during the conference breaks at your booth
- Push notification through mobile app
- All the benefits of a Gold Level Sponsor





### REGISTRATION MIXER - MULTIPLE

Draw attention to your brand and drive traffor refreshments and networking on the exhibit investment. Scan badges, exchange the conference officially opens.

GDIT

BAE SYSTEMS

CLOUDERA

ore the exhibit floor officially opens with an evening lees directly at your booth and make the most of your ningle with customers and prospective clients before

### Includes the following:

- Pre-event recognition in e-mail sent to registered attendees
- Company logo placement on the following items:
  - Drink tickets distributed to attendees at the conference inviting them to visit your booth for a drink
  - Signage at the mixer recognizing your company as a host
  - Signage the opening day of the conference thanking you for your support
  - Branded napkins
  - Advertisement for mixer on conference website and printed program guide
- All the benefits of a Gold Level Sponsor

### **CONFERENCE SESSION SNACK BREAKS**

ltem	Duration		
Smoothie Bar with Tiki Cart	3 Hours		
Hydration Station	All Day		
Iced Coffee Javarator	4 Hours		
Italian Soda Bar	4 Hours		
Cappuccino Bar	All Day (limited quantity)		
Popcorn Cart	All Day		
Rockstar Energy Drinks	All Day		
Candy Shooters	Morning or Afternoon Break		
Chocolate Dipped Strawberries	Morning or Afternoon Break		
Dippin Dots Ice Cream	Morning or Afternoon Break		
Ice Cream Novelties	Morning or Afternoon Break		
Jalepeno Stuffed Pretzels	Morning or Afternoon Break		
Jumbo Pretzels with Cheese Sauce	Morning or Afternoon Break		
Ice Cream Sandwiches	Morning or Afternoon Break		
Make Your Own Trail Mix	Morning or Afternoon Break		
Non-Alcoholic Prickly Pear Margaritas	Morning or Afternoon Break		

### Includes the following:

- Recognition of break in Plenary session, program guid
- Push notification announcing snack break
- Signage in prominent locations and next t
- All the benefits of a Gold or Silver Level Sr



SOLD

ORACLE

Cloud

TUESDAY

DIPPIN' DOTS

SOLD

monday TRAIL MIX SOLD carahsoft. TUESDAY POPCORN SOLD carahsoft

MONDAY

CAPPUCCINO BAR

SOLD

**Lambda** 

CURRENT

PATRONS

ENERGY DRINKS

TUESDAY
CAPPUCCINO BAR
SOLD

CHIRTING
CONTROL

C

WEDNESDAY

POPCORN

SOLD

illuminate





### ATTENDEE NETWORKING SOCIALS

Customize your own networking social after the conferei provide a place for attendees to unwind and network wit Contact your sales representative today for availability.

CURRENT PATRONS

Forcepoint

Enterprise

**Hewlett Packard** 

SUNDAY NIGHT SOLD

Sponsor is responsible for all food and beverage. Alcoholi BABELSTREET beverages at social functions are restricted to (2) two beverages per attendee. When providing alcohol, the host company is responsible to regulate consumptic producing and distributing drink tickets at the venu

mandated by the sponsoring agency.

### Includes the following:

- Space to host conference attendees in the HQ hot (Sheraton)
  - Your social listed in the following places:
    - Slides in Plenary session
    - Networking events page in the program of on the website, and on the mobile app
  - Signage in prominent location
  - All the benefits of a Gold Level Sponsor



Hitachi

Vantara



carahsoft



### **WELCOME DRINKS AT THE HQ HOTEL**

Put your brand and a welcome drink in the hands of all the participants staying at the HQ Hotel (Sheraton) the minute they check-in.

### Includes the following:

- Sponsor is responsible for
- Company logo placed on
  - Drink ticket with yo wine or non-alcoho
  - Signage in the hotel
  - Branded napkins
  - Networking events page in the program guide, on the website, and on the mobile app
- All the benefits of a Gold Level Sponsor

e letter at the HQ Hotel (Sheraton) good for (1) one beer, n Sunday or Monday



### **AD SLIDE IN PLENARY SESSION**

TWO PER DAY - SIX TOTAL

### Includes the following:

- Slide with your advertisement in rotation before the Plenary sessions and during the marning by
- Ad must be approved by show n in advance
- All the benefits of a Gold Level Sr







### INSERT IN CONFERENCE BAGS - ONLY THREE AVAILABLE

Includes the following:

- Insert one piece of collateral or giveaway item into each attendee conference bag (Sponsor responsible for production, shipping/handling charges to show site, item must be approved in advance by show management)
- Show management responsible for distribution of collateral material/giveaway item
- All the benefits of a Silver Level Sponsor



### POST-EVENT EMAIL BLAST - ONLY ONE AVAILABLE

Keep your company name fresh in the minds of the attendees after they return from the conference as the sponsor of the post-event email blast.

### Includes the following:

- 25-50 word company description with company hyperlink, included at the end of a post-event NCSI e-mail blast sent to all registered conference attendees
- All the benefits of a Silver Level Sponsor

### HIGHLIGHT

### **ADVERTISEMENT TOWER**

Available options:

- 4-Sided Tower SILVER SPONSOR
- · Single Panel

Your company advertisement on meter board towers tha display in highly visible areas throughout the conference.

### Includes the following:

• All the benefits of a Silver Level Sponsor with 4-sided tower sponsorship



### **SEAT DROPS - ONLY THREE AVAILABLE**

Includes the following:

- One single-page promotional piece (no larger than 8.5 inches x 11 i (Sponsor is responsible for production, shipping charges to show site, i.
- Show management responsible for distribution of collateral mater
- All the benefits of a Silver Level Sponsor







Plenary session nement in advance)

Forcepoint

### PRE-EVENT EMAIL BLAST - ONLY TWO AVAILABLE

An e-mail blast is a great way to get your company name and description di the conference so they know you mean business.

Includes the following:

- 25-50 word company description with company hyperlink and booth numb NCSI e-mail blast sent to all registered conference attendees
- All the benefits of a Silver Level Sponsor



mers before arriving at

### PROGRAM GUIDE ADVERTISING

Available options:

- Full Page, Inside Back Cover
- Full Page
- · Half Page

### Includes the following:

• All the benefits of a Silver Level Sponsor (ad sponsors do not get additional 1/4 page ad included with silver sponsorship)







### **PUSH NOTIFICATIONS - THREE AVAILABLE PER DAY**

Do you have a demo or product in your booth that you want to make sur through the mobile app and make sure that all the attendees know the p Sponsor responsible for providing show management with text for the pu



onsor a push notification

### ADDITIONAL EXHIBITOR DESCRIPTION

Are multiple divisions of your company participating in the conference? Do you have a partner company who is sharing your booth? Do you want to have their company listing in the exhibitor guide? Don't miss this opportunity for a secondary listing, and ensure all parties are equally represented in show literature and online.



### **MOUNTAIN MARKETING PACKAGE - TWO AVAILABLE**

- 6 Conference Attendee Registrations
- 2 full page, 4-color ads in the program guide
- Opportunity to be interviewed for the conference closing video shown in plenary session
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list

### **CANYON MARKETING PACKAGE - TWO AVAILABLE**

- 4 Conference Attendee Registrations
- Full page, 4-color ad in program guide
- Opportunity for booth and logo to be filmed for the conference closing video shown in
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list

### VALLEY MARKETING PACKAGE - TWO AVAILABLE

- 2 Conference Attendee Registrations
- ½ page, 4-color ad in program guide
- Exhibit booth and/or sponsorship photographed for Conference photo gallery
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list

### **CUSTOM PROMOTIONAL OPPORTUNITIES**

Each year we try to tailor the sponsorship opportunities to fit with the theme and city of the event. If you have any other creative ideas or sponsorships that you feel will help to improve your overall experience or networking opportunities during the conference, please feel free to reach out to someone on the NCSI team. Our goal is to provide as many avenues as possible for you to get in front of your customers to create lasting connections and impressions.

All sponsored products are in compliance with the Trade Agreements Act (TAA), and are purchased from countries listed in the Federal Acquisition Regulation (FAR) Trade Agreement.



Exhibit space contracts and promotional opportunities are now available.