

Let's build the future of government, together.



Join a community where our nation's **greatest minds** in the public, private, and academic sectors can meet, solve problems, and innovate with ease.

At NS2 Labs, innovation comes first.



We created a place where innovating to solve our nation's most pressing problems comes first — no matter what industry you're from.

For too many years, we've worked separately in large silos: government, commercial, and academia.

But when it comes to protecting the United States and the people who live here, we need to work together.

It's time we bridge the gaps. It's time we share ideas, collaborate, and accelerate the advancement of technology within our government.

NS2 Labs provides capable and productive spaces where the industry's top minds can work together on the most pressing business challenges customers face in the digital era, bringing together the elements needed to make co-innovation among partners and customers successful.

Both customers and partners benefit from co-innovation. For customers, it means solving problems faster and increasing business agility. For partners, it creates new business, fosters growth, drives brand visibility, and helps build alliances.

Collaboration through co-innovation creates an opportunity to combine resources among partners engaged in innovative initiatives and can help participating firms reach new industries and markets.

Together, we will:

- Innovate and extend technology for government agencies and tech companies;
- Incubate promising new technology startups;
- Invest in solutions that give our nation a strategic technological advantage; and
- Build out the future of solutions for national security, regulated industries, and commercial entities for the U.S. and allied nations.

We invite you to join us.



It started at an offsite with people from NS2, partners, academia and government.

On the first day, we each shared the biggest problems we were facing. There happened to be a huge amount of overlap, and similar issues we were solving in different ways. It was a big moment of enlightenment.

After the meeting, we felt energized by our progress. But were left wondering: why were we going back to work separately? Wasn't there a way to stay connected and work through future challenges together?

The answer is yes. And the solution is NS2 Labs — a place where more of us can work together, any day.

- Mark Testoni, CEO, SAP National Security Services (SAP NS2)

TABLE OF CONTENTS

5

WELCOME TO NS2 LABS

Why We Started: Today's Needs

Why Work Together?

8

IS NS2 LABS FOR YOU?

What to Expect

About SAP NS2

15

JOIN US



Welcome to NS2 Labs.

WE CRUSH COMPLEX PROBLEMS
WE OBSESS OVER SECURITY
WE MAKE A DIFFERENCE

WHY WE STARTED

To ensure the security and progress of our nation, we must continually innovate.

There are gaps within many of today's government solutions.

Commercial, academic, and research organizations have long provided solutions that have been adapted for government – and used to advance critical national security missions and society as a whole.

However, the needs of government, which serves the needs of an all-inclusive, diverse society; are vastly different from those of a customer in the private sector. As a result, finding an off-the-shelf solution doesn't always work.

To move our society forward, our government needs a better connection to the private sector's innovation ecosystem. And at the same time, the private sector and academic research organizations should have an organized method in which to work with the government.

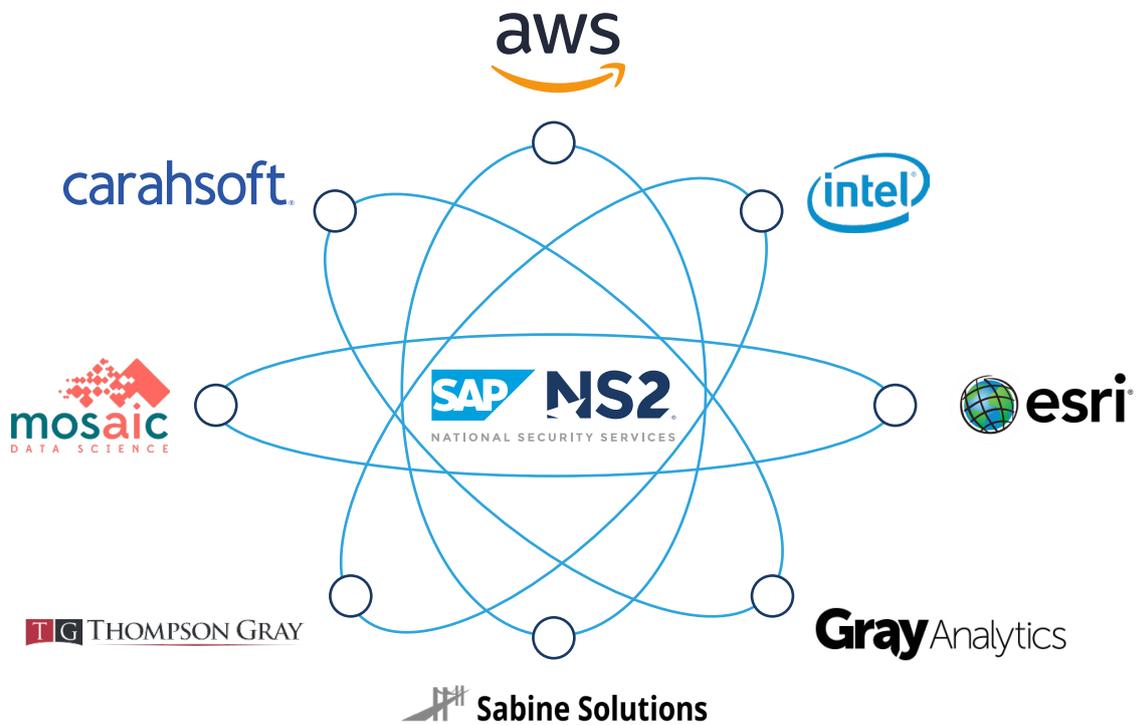
NS2 Labs is here to help bring great minds together to bridge this gap and creatively solve problems, safely. By bringing together the private and public sectors' expertise, more intelligent solutions can be created. And working together will build a deeper understanding, resulting in powerful, lasting solutions.

That mission is at the heart of NS2 Labs.

An Innovation Hub

NS2 Labs is focused on the fusion between government, commercial and security communities.





WHY WORK TOGETHER?

When the right people are connected, discoveries can be made much faster – and more readily applied across multiple industries.

Engaging with NS2 Labs means that you're excited to transform big ideas into executable innovation that delivers measurable value.

At NS2 Labs, you may even lead an experienced and agile team with hands-on experience fully capable of solving difficult business problems through co-innovation. We will offer the support, connections, and help required to solve challenging problems.

To make the greatest impact, NS2 Labs is seeking expertise from every category of tech. So far, the NS2 Labs community has recruited nine co-innovation partners, completed 56 crowd-sourced submissions, and has 16 projects in progress – all using the same, secure development environment. When the right tools, talent, security, and funding are in place, the potential for what we can build together is limitless.

NS2 Labs is your place to collaborate, ideate, and innovate.

Inspiring the next big idea can be tough in any environment. That's why we've taken a different approach at Labs.



A Unique Opportunity

Work with your community on the next big idea. NS2 Labs provides an array of provisioning and consulting services for those interested in pursuing co-innovation with NS2.

At Labs, you'll have access to powerful tools and resources on-site. So you can turn your ideas into reality with everything from project management support, to virtual and physical workspaces:



The Immersive Room has full-motion video and interactive display meeting spaces, video conference and remote presentation capabilities, advanced touch and display tech, and gives a 360-degree view of content.



The Innovation Garage provides the latest equipment and tools for makers and engineers alike (e.g. 3D printers, RF test equipment, electronics).



Training and Meeting Spaces follow an open floor concept – complete with an executive briefing room with a live edge table, integrated sound and video systems, and staging and PA systems for large events.



A Virtual Environment provides a flexible option for remote innovators. Get a development environment with the full Atlassian stack, exclusive online data repository, and the Idea Studio: our exclusive crowd-sourcing platform.



Project Management and knowledge brokering support is provided, including: defining a project's scope, objectives, and processes for organized collaboration. Managerial resources help facilitate the project's execution, and on top of this, consulting and business development activities are available showcasing the result to a wide audience.

GET ACCESS TO SPECIAL INDUSTRY EVENTS



Technology Demos on blockchain, intelligence, currency and intelligence tracking, geospatial solutions, intelligence platforms, endpoint security, network monitoring, space situational awareness, vehicle telematics, and predictive analytics.



Design Thinking Workshops where we discuss current trends as well as possibilities for the future — and where experts across multiple industries sit down and design solutions with you and your customers' ideal experiences and preferences in mind.



**LIVESTREAM
EVENTS & VIRTUAL
MEETINGS**



**HOSTED EVENTS
| INNOVATION &
DEMO DAYS**



SPEAKER SERIES



**DIGITAL ART
EXHIBITIONS**



**PODCASTS &
INTERACTIVE
SESSIONS**



**COMMUNITY
& S.T.E.A.M.
OUTREACH**



HR EVENTS



**BRING YOUR KID TO
WORK DAY | MENTOR
DAYS | FIELD TRIPS**



Q: How will Intellectual Property (IP) be handled?

NS2 Labs exists to foster safe and open collaboration. We will provide dedicated legal resources to specify contract provisions that aim to promote collaboration, incentivize co-innovation, and build and maintain trust among all parties by means of bilateral agreements.



Q: Will you have Classified and Unclassified zones?

NS2 Labs offers both classified and unclassified environments. The main facility is unclassified to encourage the maximum amount of collaboration with partners who do not normally work with government agencies. However, Labs is also adjacent to a 40,000 square foot SCIF with all the necessary network capability to interact with various government agencies and process data appropriately.

JOIN OUR GROWING PARTNER NETWORK



The biggest challenge in this information age is innovating quickly and securely. Providing a place for the top minds in our industry to collaborate is an incredible starting point. We are thrilled to help support NS2 Labs and their goal of connecting the best organizations supporting the public sector.”

- Steven Hand, Manager of the SAP NS2 Team, Carahsoft

About SAP NS2

About SAP NS2

At SAP NS2, security is never an afterthought. It's in everything we do.



We build tailored solutions that leverage some of industry's best software tools and the most-talented humans.

We are a wholly-owned subsidiary of SAP, founded with the mission of security in mind.

SAP spends \$3.5 billion annually in Research and Development (R&D), which allows SAP NS2 to bring tremendous technology and innovation to our customers across government and regulated industries.



SAP NS2 is 100% U.S. based and U.S. staffed, with expert personnel working around the clock to keep data safe and solutions running.

At SAP NS2, we bring leading analytical insights and data fusion technologies from SAP and apply them to mission-critical workloads. We believe that innovation and security should go hand in hand.

Through the incorporation of the Intelligent Enterprise, we leverage emerging technologies to enable customers to focus on high-value outcomes.

WE CRUSH COMPLEX PROBLEMS
WE OBSESS OVER SECURITY
WE MAKE A DIFFERENCE

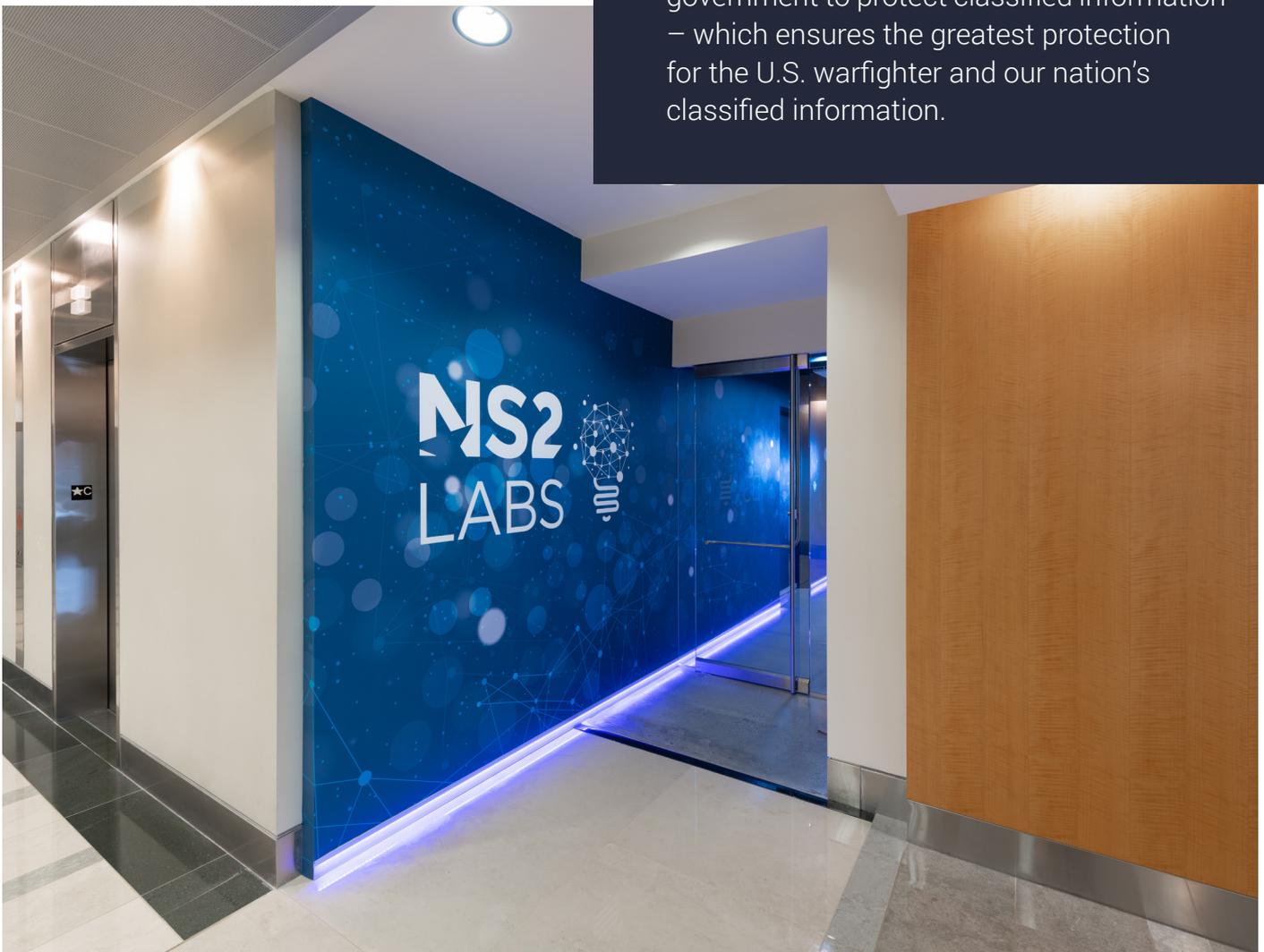


SAP NS2 HONORED WITH 2019 COGSWELL AWARD FOR OUTSTANDING INDUSTRIAL SECURITY

The Cogswell Award is the most prestigious honor the Defense Security Service may bestow on cleared industry. Of the more than 13,000 cleared contractors, less than one percent are annually selected to receive this award. The award recognizes the partnership between industry and government to protect classified information – which ensures the greatest protection for the U.S. warfighter and our nation's classified information.

We deliver cloud and software solutions built on the fundamental principles of security, privacy, control, compliance and transparency. In addition, we offer secure consulting and support services from credentialed experts in the national security space.

Our goal is to create an avenue for our customers to revolutionize their overall business models while remaining compliant and protected.





Meet.
Share.
Prioritize.
Solve.
Build.
Launch.

Join the **NS2 Labs** Community Today

Get ready. Roll up your sleeves. NS2 Labs is open for collaboration – virtually and in-person.

If you're a technology company, a research or academic organization, or a government agency seeking innovation; we invite you to collaborate with us at NS2 Labs.

[Request to join our community – free today.](#)

